

Charles Murry

✉ charles.murry@bc.edu

🌐 <https://charliemurry.github.io/>

🏠 324 Maloney Hall, Boston College, Chestnut Hill, MA 02457 USA

Current Academic Appointment

2023 – pres. **Wieler Family Associate Professor** (with tenure), Department of Economics, BOSTON COLLEGE, Chestnut Hill, Massachusetts, USA.

Previous Academic Positions

2020 – 2023 **Wieler Family Assistant Professor**, Department of Economics, BOSTON COLLEGE, Chestnut Hill, Massachusetts, USA.

2022 **Visiting Assistant Professor**, Department of Economics, MASSACHUSETTS INSTITUTE OF TECHNOLOGY, Cambridge, Massachusetts, USA.

2018 – 2023 **Assistant Professor**, Department of Economics, BOSTON COLLEGE, Chestnut Hill, Massachusetts, USA.

2014 – 2018 **Assistant Professor**, Department of Economics, PENN STATE UNIVERSITY, State College, Pennsylvania, USA.

2016 – 2017 **Strumpf Early Career Assistant Professor**, Department of Economics, PENN STATE UNIVERSITY, State College, Pennsylvania, USA.

Education

2008 – 2014 **Ph.D. Economics, University of Virginia**, Charlottesville, VA

2008 – 2010 **M.A. Economics, University of Virginia**, Charlottesville, VA

2002 – 2005 **B.S. Economics, University of Delaware.**, Newark, DE

Research

Published and Forthcoming Journal Articles

1. Aryal, G., **Murry, C.**, & Williams, J. W. (2023). Price discrimination in international airline markets. *forthcoming at Review of Economic Studies*.
2. Grieco, P. L., **Murry, C.**, & Yurukoglu, A. (2023). The evolution of market power in the us automobile industry. *forthcoming at Quarterly Journal of Economics*.
3. Li, F., **Murry, C.**, Tian, C., & Zhou, Y. (2023). Inventory management in decentralized markets. *forthcoming at International Economic Review*.
4. **Murry, C.**, & Newberry, P. (2022). Franchise contract regulations and local market structure. *The Journal of Law and Economics*, 65(1), 105–130.
5. Ciliberto, F., **Murry, C.**, & Tamer, E. (2021). Market structure and competition in airline markets. *Journal of Political Economy*, 129(11), 2995–3038.
6. Biglaiser, G., Li, F., **Murry, C.**, & Zhou, Y. (2020). Intermediaries and product quality in used car markets. *The RAND Journal of Economics*, 51(3), 905–933.
7. **Murry, C.**, & Zhou, Y. (2020). Consumer search and automobile dealer colocation. *Management Science*, 66(5), 1909–1934.
8. **Murry, C.** (2018). The effect of retail competition on relationship-specific investments: Evidence from new car advertising. *International Journal of Industrial Organization*, 59, 253–281.

Unpublished Drafts

1. Grieco, P. L., **Murry, C.**, Pinkse, J., & Sagl, S. (2023). Conformant and efficient estimation of discrete choice demand models, revisions requested at *Econometrica*.
2. **Murry, C.** (2017). Advertising in vertical relationships: An equilibrium model of the automobile industry.

Other Publications

1. **Murry, C.**, & Schneider, H. S. (2016). The economics of retail markets for new and used cars. In E. Basker (Ed.), *Handbook on the economics of retailing and distribution*. Edward Elgar Publishers.

Editorial Responsibilities

2023 – pres. ■ **Associate Editor**, JOURNAL OF INDUSTRIAL ECONOMICS.

Seminar and Conference Presentations

- 2023 ■ NBER IO Summer Meeting (discussant), Cowles Summer Conference (discussant), Northwestern Kellogg MEDS, Rice University, MACCI Summer Institute (Edesheim), MACCI Empirical IO Conference, Chicago Booth Marketing, Virtual Quantitative Marketing Seminar (invited panelist)
- 2022 ■ NBER Winter IO Meeting, Harvard, Yale, Microsoft Research New England, Cowles Summer Models and Measurement Conference, Cornell, Virtual Quantitative Marketing Seminar (invited panelist)
- 2021 ■ Washington University in St. Louis, University of Michigan, MIT, Princeton, Stanford, Cornell, Texas A&M
- 2020 ■ ASSA (San Diego), NYU Stern, London School of Economics (COVID cancelled), Toulouse Transportation Conference (invited, COVID cancelled), (IO)² Virtual Seminar
- 2019 ■ University of Virginia, SEA Conference (Ft. Lauderdale), UPenn, Barcelona GSE Summer Forum Applied IO, University of Massachusetts - Amherst, Workshop on the Economics of Advertising and Marketing (Porto), Harvard Business School Markets and Competition Conference
- 2018 ■ MIT, Ohio State, Wisconsin
- 2017 ■ Drexel, Cornell, CEPR Applied IO Conference (Jerusalem), Hal White Antitrust Conference (Bates-White), KU Leuven, Toulouse School of Economics, Arizona, UNC - Chapel Hill, Boston College, Rochester Simon, ASSA Meetings, NBER Summer Institute
- 2013-2016 ■ EARIE (Lisbon), Analysis Group, Federal Trade Commission Microeconomics Conference, International Industrial Organization Conference, Federal Trade Commission, UPenn, Quantitative Marketing and Economics Conference (MIT Sloan), Federal Trade Commission Micro Conference, Penn State, Georgetown, Northeastern, Arizona State, University of Rochester (Simon), Stony Brook, IIOC (Rising Stars Session, Chicago), Department of Justice, Federal Reserve Board of Governors, Econometric Society North American Summer Meetings, Southern Economic Association Annual Meetings (Atlanta), International Industrial Organization Conference (Rising Stars Session, Boston)

Teaching and Advising

Boston College

Industrial Organization: Competition and Antitrust (undergraduate, 2021, 2022)
 Economics of Sports (undergraduate, 2019, 2020)
 PhD Industrial Organization II (2019, 2020, 2021, 2022)
 PhD Industrial Organization I (2022, 2023)
 PhD Empirical Methods in Applied Microeconomics (2019, 2020, 2021)

MIT

Industrial Organization: Competition and Antitrust (undergraduate; Spring 2022)
 PhD Industrial Organization (Spring 2022)

Penn State University

Industrial Organization (undergraduate; Fall 2014)

Economics of Sports (undergraduate; Spring 2017, 2018)

PhD Industrial Organization (Spring 2015,2016,2018)

PhD Empirical Methods in Economics (Fall 2015,2016,2017)

PhD Advisees(*committee chair, initial placement listed)

Boston College

Juan Fuentes Acosta, in progress

Yuzhi Yao, in progress

Rodrigo Gonzales*, in progress

Arnab Palit, in progress

Linqi Zhang, in progress

Paul Sarkis, in progress

Vera Sharunova, 2023, Ernst & Young

Ryan Westphal, 2023, Brandeis (*White Dissertation Award for Social Sciences at BC*)

Kitika Goel*, 2022, Charles River Associates

Ratib Ali, 2022, Massachusetts AG Office

Xirong Lin, 2020, SUFE

Bogdon Genchev, 2020, Brattle Group

Penn State

Farhod Olimov, 2020, Dygonex

Roman Istomin, 2019, Uber

Naibin Chen, 2019, Bates White

Wenjing Ruan, 2018, Alibaba

Xiaolu Zhou, 2016, Xiamen University

Kai Li, 2016, Xiamen University

Professional Activities

Conferences

Scientific Committee, International Industrial Organization Conference, 2024

Referee Service

Journal of Political Economy, *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *RAND Journal of Economics*, *The Economic Journal*, *AEJ: Micro*, *AEJ: Applied*, *European Economic Review*, *Quantitative Economics Journal of Law and Economics*, *International Journal of Industrial Organization*, *Journal of Industrial Economics*, *Journal of Economics and Management Strategy*, *Review of Industrial Organization*, *Southern Economic Journal*, National Science Foundation

Professional Memberships

American Economic Association, American Bar Association (Associate Member) Antitrust Group

Awards and Honors

- 2016 ■ Strumpf Early Career Professor of Economics, The Pennsylvania State University
- 2014 ■ Snavelly Dissertation Prize, *University of Virginia Department of Economics*
- 2012 ■ Quantitative Collaborative Graduate Fellow, *University of Virginia Department of Economics*
- Bankard Pre-doctoral Fellowship, *University of Virginia*
- XSEDE NSF grant SES120009 (Co-PI), "Inference on Market Power in Markets with Multiple Equilibria," 200,000 computing hours